

**A Workshop presented by The Transportation Center and the  
Consulate General of Canada in Chicago**



## Border Crossing Issues and Prospects for Freight

Leaders from government, rail, trucking, shipping logistics and academic research will discuss trends, issues, and opportunities relating to the efficient movement of freight between the United States and Canada, and the United States and Mexico. The speakers will focus on trade and operational issues, including technology solutions to facilitate security and data management for more efficient border crossings.

<b>Location:</b>	<b>Date/Time</b>	<b>Event</b>	<b>Speaker</b>
<b>The Transportation Center</b>  <b>Ruan Conference Center, Lower Level</b>	<b>April 14, 2010</b> <b>2:30-2:35 pm</b>	Opening comments	<b>Bret Johnson</b> Transportation Center <b>Colleen Duke</b> Consulate General of Canada, Chicago
	<b>2:35-3:00 pm</b>	Border crossing perspectives: progress achieved and challenges ahead	<b>Dan Ujcz</b> Managing Director, Canada-United States Law Institute, Case Western Reserve University School of Law
<b>Chambers Hall</b> <b>600 Foster Street</b>  <b>Evanston, IL</b>	<b>3:00-3:25 pm</b>	Rail Carrier operational decisions and strategies at the northern and southern borders	<b>Mike Tamilia</b> Senior Manager, Customs and Transborder Operations , CN
	<b>3:25-3:50 pm</b>	Private sector solutions for freight data management	<b>Kniffen Kelly</b> Director of Transportation Solutions, UPS
	<b>3:50-4:10 pm</b>	Break	
	<b>4:10-4:35 pm</b>	A Way Forward: Southern Border case study and future data management opportunities	<b>Robert Harrison</b> Deputy Director, Center for Transportation Research, UT Austin
	<b>4:35—5:00 pm</b>	<b>Panel Discussion:</b> Robert Harrison —UT Austin Kniffen Kelly—UPS Mike Tamilia—CN Railroad Dan Ujcz—Case Western	<b>Moderator:</b> Aaron Gellman Transportation Center Northwestern University

**The Transportation Center  
Northwestern University**

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**To register:**  
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# Border Crossing Issues and Prospects for Freight



## Speaker Biographies

### **Robert Harrision**

Robert Harrison is a Senior Research Scientist and the Deputy Director at the Center for Transportation Research (CTR), The University of Texas at Austin. He has worked in transportation for over 30 years and has published in the areas of economic impact studies, NAFTA border and trade issues, cost/benefit analysis, and transport sector planning. His research studies have been funded by various organizations, including: the Texas Department of Transportation (TxDOT), the University Transportation Centers Program (UTCP), the U.S. Department of Transportation, the Federal Highway Administration, and the Department of Homeland Security. More recently, these his work has focused on trade corridors, inland ports, intermodal rail modeling, U.S-Mexico border issues, and the major markets served by the Texas Gulf ports. He chaired the TRB Freight Intermodal Terminal Design and Operations committee from 2020 to 2008 and is a past President of the Transportation Research Forum.

### **Kniffen Kelly**

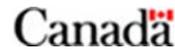
Kniffen Kelly's nearly 18 year career in supply chain management includes experiences from the point of view of the shipper, technology developer, carrier and third party logistics provider. Since joining UPS in 1999, Ms. Kelly has held a variety of positions in solutions engineering, implementation, and consulting. Her most recent responsibilities have focused on the design and optimization of large, multi-modal transportation networks primarily in North America. She was recently named to lead the Global Forwarding Network Planning function. Ms. Kelly holds a Bachelors and a Masters of Science in Industrial Engineering from the Georgia Institute of Technology.

### **Michael Tamilia**

Michael Tamilia has over 30 years experience at CN with a broad background in CN operations, EDI, systems and marketing, including a leadership role in CN's customs services for the last 17 years. In his current role as Senior Manager, Customs and Transborder Operations, Michael is responsible for CN's Customs strategy and physical border customs operation. He manages CN's relationship with Customs at their headquarters and local port levels and represents CN in Customs related industry forums. He is also a former chairman of the Association of American Railroads Transborder Committee (AAR TC).

Michael has been involved with many of CN's Customs initiatives at both the northern and southern US borders as well as with international containers. From 2002 to 2009 he developed CN's strategies to manage the full range of Customs security related regulations such as the US Trade Act, FDA Bioterrorism Act, CBSA Customs Self Assessment, the USDA Lacey Act and Wood Packaging Material requirements. Post 9/11 he introduced a much higher security component in the management of CN's transborder operation and was designated as CN's point person to US CBP for the coordination and deployment of Rail VACIS systems at each of CN's US ports of entry. In 1995 he was part of the rail customs automation team that developed the electronic manifest and train reporting systems with both US Customs and Border Protection (CBP) and the Canadian Border Services Agency (CBSA). And in 1993 he developed the first comprehensive Pre-Arrival Review System (PARS) program for rail with Canada Customs, which is currently widely used by all rail carriers who handle freight from the US to Canada.

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## Speaker Biographies

### **Dan Ujcz**

Daniel D. Ujcz serves as the Managing Director of the Canada-United States Law Institute, a bi-national, multidisciplinary entity jointly operated by Case Western Reserve University School of Law and The University of Western Ontario Faculty of Law. He manages the Institute's public and private sector programs addressing international trade, borders and logistics, the Great Lakes, and climate change/control. Dan also serves as a member of the faculty at Case Western Reserve University School of Law where he teaches Canada-United States Legal Relations, the North American Free Trade Agreement & Bi-lateral Investment treaties, as well as a lab operated in partnership with the US Department of Homeland Security/United States Coast Guard. Dan is the co-faculty advisor to the Canada-United States Law Journal and the Case Western Reserve Journal of International Law.

Dan also serves as the Economic Relations and Regulatory Affairs Officer for Consulate General of Canada in Detroit. In this capacity, he is responsible for addressing issues relating to international trade and customs. He previously served as the Border Network Affairs and Advocacy Officer for the Department of Foreign Affairs and International Trade Canada. His responsibilities included strategically coordinating efforts relating to border facilitation, management, and security between the Consulates-General and Consulates of the Government of Canada located throughout the United States and Mexico, the Canadian Embassy in Washington, D.C., and Ottawa. Additionally, he served as the liaison with U.S. and Canadian businesses, academic institutions, and non-governmental organizations regarding Canada-United States border relations.

Dan earned his B.A. (Political Science, International Studies) from The Ohio State University and his J.D. from Case Western Reserve University School of Law. Dan served as the Executive Editor of the Canada-United States Law Journal and the Case Western Reserve Journal of International Law. He was inducted into the Order of the Barristers in 2001.

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## Speaker Biographies

### Northwestern University

#### Aaron Gellman

Aaron J. Gellman is former Director of the Transportation Center, Northwestern University, a position he held from January 1992 through August 2000. He is Professor of Management and Strategy at the Kellogg School of Management, and Professor of Industrial Engineering at the Robert R. McCormick School of Engineering and Applied Science, both at Northwestern University.

Dr. Gellman is the founder and former President of Gellman Research Associates, Inc. (GRA), with over twenty years experience in consulting. A noted transportation economist, he has published many articles on transportation economics and policy, research and development, the regulation of transportation, and the management and utilization of research and technology. He served for twenty-four years as an Adjunct Professor at the University of Pennsylvania, offering graduate courses in transportation and in the management and utilization of technology.

Before founding GRA, Dr. Gellman was a Vice President of the Budd Company, Philadelphia, where he was responsible for Budd's planning and diversification activities. Prior to joining Budd, he was the Vice President for Planning at North American Car Corporation, Chicago.

Dr. Gellman is a member of the Federal Aviation Administration's Research, Engineering and Development (R,E&D) Subcommittee on Air Traffic Services, the American Economic Association, the Transportation Research Forum, the Transportation Research Board and the American Railway Engineering Association. Since 2003, Dr. Gellman has served on the Advisory Board of the Panama Canal Authority. He is presently on the Board of Priva Technologies, Inc.

Dr. Gellman received the 1995 Salzberg Honorary Medallion for Outstanding Achievement in the Field of Transportation. He was President of the Transportation Research Forum 1998-99.

Dr. Gellman received a B.A. in Economics from the University of Virginia, an MBA in Transportation from the University of Chicago and a Ph.D. in Economics from the Massachusetts Institute of Technology.