The neglected impact of measurement error on disaggregate transportation demand models.

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Dedicated to Charles Lave 1938 - 2008

- Econometricians have known for almost a century that using variables subject to measurement errors in regression models always biases inference and frequently leads to inconsistent estimation.
- Route choice, mode choice, and vehicle choice models all require information about non-chosen alternatives, and these data are frequently imputed (e.g. from network skims) with substantial error.

## Gross Measurement Errors - Outliers

• Maximum likelihood estimators of discrete choice models very sensitive to outliers:

$$\max_{\theta} \sum_{i=1}^{N} \sum_{j=1}^{J} y_{ij} \log \left( P\left( y_{ij} = 1 \mid x_i, \theta \right) \right)$$

(contribution of *i* is unbounded)

Alternative Nonlinear Least Squares:

$$\min_{\theta} \sum_{i=1}^{N} \sum_{j=1}^{J} \left( y_{ij} - P(y_{ij} = 1 | x_i, \theta) \right)^2$$



FIGURE 1. CORRECTED AND OFFICIAL (reported) UNEMPLOYMENT RATES

Feng and Hu, *American Economic Review* 103:2, 1054-1070, 2013. Based on repeated CPS panel observations and various Markov assumptions on reporting process.

## Measurement Errors in Income

- Brownstone and Valletta (*Review of Economics and Statistics*, 78:4, 705-717, 1996) show that measurement errors in annual earnings are negatively correlated with potential experience (age yrs of schooling 6) and blue collar status.
- Corrected wage equations show higher returns to experience and no sensitivity to union or blue-collar status

### Measurement Errors in Travel time savings



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#### Measurement Errors in Value of Travel Time Savings

#### Value of Time (\$/hour) Corrected Loop Data

95 <sup>th</sup> Percentile	108.70	105.60
90 <sup>th</sup> Percentile	72.12	73.63
75 <sup>th</sup> Percentile	31.30	35.27
50 <sup>th</sup> Percentile	18.71	23.37
25 <sup>th</sup> Percentile	10.30	16.55
10 <sup>th</sup> Percentile	-20.72	14.43
5 <sup>th</sup> Percentile	-83.02	14.08
Mean	25.63	32.64

Steimetz and Brownstone, *Transportation Research B*, 39, 865-889, 2005

# **Urban Bus Fleet Efficiency**

- UMTA EPA approach: urban busses use about 30 Gal/100 Miles and cars about 4.4. Therefore breakeven is approximately 7 passengers per bus.
- This assumes only one person/car and that bus passengers stay on for entire run.
- John Naviaux (UCI Economics Honors Thesis 2011) rode OCTA busses for a week to collect data.

Route	Total Car CO2(lbs)	Total Bus CO2(lbs)	Total Sampled Distance (miles)	Total Inefficient Miles	Inefficient Miles as % of total
33	78.36	40.39	8.7	0.00	0.00
47	136.78	82.18	17.7	4.70	26.55
50	311.65	63.61	13.7	0.00	0.00
53	163.98	96.11	20.7	8.80	42.51
55	107.70	58.04	12.5	3.70	29.60
57	132.86	60.82	13.1	1.20	9.16
59	644.99	415.07	89.4	42.20	47.20
64	364.88	82.64	17.8	0.00	0.00
66	223.32	79.39	17.1	2.10	12.28
143	58.16	48.75	10.5	6.70	63.81
TOTALS:	2222.67	1027.00	221.20	69.40	

	Car w/ 1.1 Riders	Car w/ 1.6 Riders	Car w/ 2 Riders
Superior to CNG Bus	46.18 mpg	31.75 mpg	25.40 mpg
Superior to Diesel Bus	38.92 mpg	26.76 mpg	21.41 mpg

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## Errors in NHTS VMT measures

- Charles Lave (1994, <u>http://escholarship.org/uc/item/5527j8dj</u>) showed that big jump in VMT from 1983 – 1990 caused by switch from personal to telephone interviews. This led to bias towards newer vehicles.
- Lave also showed that NHTS self-reported VMT was very unreliable by comparing to California smog check data.





## NHTS data

- Large representative national sample including inventory of household vehicles and miles driven by each vehicle.
- Previously used for vehicle choice and utilization modeling (e.g. Bento et. al., 2009 used 2001 NHTS data)
- 2009 data include month of purchase and include about 8000 hybrids (most common are Prius, Civic and Camry)

# Current NHTS VMT measures

- Lave showed that RTECS survey which used dual odometer readings was accurate, so in 2001 NHTS switched to dual odometer readings.
- Due to budget cuts, 2008 NHTS reverted back to one odometer reading.
- 2008 NHTS "BestMiles" variable is imputed from single odometer reading using model fit on 2001 NHTS.

Utilization Estimation for Model Year 2008 Vehicles in the 2009 NHTS Dependent Variable: In(Vehicle Miles Traveled) Number of Observations: 6730

	Odomete	r	Self-Repo	orted	"BestMiles"	
Variable	Coef.	Std. Err.	Coef.	Std. Err.	Coef.	Std. Err.
In(Cost per Mile)	-0.027	0.063	0.028	0.058	-0.020	0.059
hybrid	0.105	0.052	0.150	0.069	0.074	0.062
car	-0.234	0.103	-0.221	0.083	-0.232	0.066
truck	-0.322	0.111	-0.227	0.098	-0.110	0.090
van	-0.138	0.127	-0.121	0.107	-0.110	0.088
suv	-0.261	0.105	-0.236	0.091	-0.156	0.079
import	-0.116	0.039	-0.025	0.035	-0.009	0.040
household income (in						
\$10,000)	0.014	0.005	0.010	0.005	0.004	0.006
distance to work	0.007	0.001	0.004	0.001	0.003	0.001
college	0.106	0.036	0.072	0.033	0.102	0.037
worker	0.133	0.048	0.144	0.048	0.064	0.054

#### Measurement Method

### Aggregation Bias in Discrete Choice Models with an Application to Household Vehicle Choice

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#### Overview

- Multinomial choice models are popular in demand estimation because
  - unlike systems of demand equations, the number of parameters to be estimated is not a function of the number of products, removing the obstacle of estimating markets with many differentiated products.
- One challenge of choice modeling in application is determining the level of detail at which the choice set is defined.
  - modeling choices at their finest level of detail can cause the resulting choice set to grow so large that it exceeds the practical capabilities of estimation
  - Household choices are often not observed at their finest level, hence researchers aggregate choices to the level at which they are observed

#### Application

• Partially observed choices are particularly common in vehicle choice applications:

		Make &	Pody Style	Drive	Length	Width	Weight	Hor	sepower	Trans	MPG	Retail		
		Series	ries <b>Douy</b> Style	Series Body Style 7		Type (ins.) (ins.)		(lbs.)	Нр	Hp @RPM		Std. City/Hwy		
Exact choices	-	Hybrid	4-dr. sedan	FWD	177.3	69.0	2,875	110	6000	CVT	40/45	\$24,320	Broad group I	
	-	Civic DX	4-dr. sedan	FWD	177.3	69.0	2,630	140	6300	M5	26/34	\$16,175		
		Civic LX	4-dr. sedan	FWD	177.3	69.0	2,687	140	6300	M5	26/34	\$18,125	Broad group II	
	Civic EX	4-dr. sedan	FWD	177.3	69.0	2,747	140	6300	M5	26/34	\$19.975	Broad Broad II		

Table 3: Vehicle Specifications for 2009 Civic Hybrids – Ward's Automotive Data

Adapted from Brownstone and Lloro, 2015

• These applications are used to estimate consumer valuations of fuel efficiency, a quantity heavily debated in the energy literature.

## Model Notation

 $U_{ij}^* = \delta_j + x'_{ij}\beta + \epsilon_{ij}, \quad \epsilon_{ij} \stackrel{i.i.d.}{\sim}$  Type 1 Extreme Value,  $Y_i^* = j \text{ if } U_{ij}^* > U_{ik}^* \,\forall \, k \in C = \{1, 2, \dots, J\},\$  $Y_i = m$  if  $Y_i^* \in C_m$ , decision makers  $i = 1, \ldots, N$ , alternatives  $j = 1, \ldots, J$ , groups m = 1, 2, ..., M

## Likelihood Function



## **Score Function**

$$S_B(\theta) = \frac{\partial L_B(\theta)}{\partial \theta} = \sum_{i=1}^N \left( \sum_{m=1}^M Y_{im} \sum_{c \in C_m} w_{ic} P_{ic|C_m} - \sum_{j=1}^J w_{ij} P_{ij} \right),$$
$$P_{ic|C_m} = \frac{\exp\left(w_{ic}'\theta\right)}{\sum_{s \in C_m} \exp\left(w_{is}'\theta\right)},$$

## Hessian

$$H_B(\theta) = \frac{\partial L_B(\theta)}{\partial \theta \partial \theta'} = L - F,$$



With exact choice data, Hessian = -F



## Identification

 $\mathbb{I}_B(\theta) = -\mathbb{E}(H_B(\theta)),$ = F - IL, $= \mathbb{I}_E(\theta) - IL,$ 

$$IL = \sum_{i=1}^{N} \left( \sum_{m=1}^{M} \tilde{P}_{im} \sum_{c \in C_m} (w_{ic} - \sum_{s \in C_m} P_{is|C_m} w_{is}) P_{ic|C_m} (w_{ic} - \sum_{s \in C_m} P_{is|C_m} w_{is})' \right)$$

Note that IL=0 for exact choice data. Model is locally identified by functional form unless M=1, but weak identification is likely as group size gets large. Alternative-specific constants cannot be identified except at group level!

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# **Multiple Imputations**

- Previous work typically assigns average values over the possible vehicles. This introduces measurement error and biases inference
- Multiple Imputations randomly chooses a vehicle and assigns it to household, and then repeats this multiple times. Provides consistent inference only if estimation on each imputed data set is consistent.

$$\hat{\boldsymbol{\theta}} = \sum_{j=1}^{m} \widetilde{\boldsymbol{\theta}}_{j} / m \qquad \hat{\boldsymbol{\Sigma}} = \mathbf{U} + (1 + \mathbf{m}^{-1}) \mathbf{B},$$

where

$$B = \sum_{j=1}^{m} \left( \widetilde{\Theta}_{j} - \widehat{\Theta} \right) \left( \widetilde{\Theta}_{j} - \widehat{\Theta} \right)' / (m-1)$$

$$U = \sum_{j=1}^{m} \widetilde{\Omega}_{j} / m.$$

$$\left(\theta-\theta^{0}\right)'\hat{\Sigma}^{-1}\left(\theta-\theta^{0}\right)/K$$

is asymptotically distributed  $F_{K,\nu}$ 

 $v = (m - 1)(1 + r_m^{-1})^2$  and  $r_m = (1 + m^{-1}) \operatorname{Trace}(BU^{-1})/K$ 

#### Hybrid Pairs Logit Choice Model from 2008 NHTS

					Ra	andom	
					Assig	nment	
					w/ M	ultiple	
	Partial				lmpι	utation	
	Observa	bility	Avera	age	(M=30)		
		std		std		std	
	coeff	error	coef	error	coef	error	
(price-							
fedTax)/income	-5.31	1.88	-4.13	2.32	-2.03	1.97	
hp/weight	11.19	39.74	-71.43	48.29	-13.67	21.06	
cost per mile	-0.139	0.053	0.107	0.054	0.100	0.054	
hybrid	-0.747	0.593	-1.998	0.648	-1.639	0.494	
hyb x college	0.546	0.182	0.583	0.181	0.620	0.180	
hyb x urban	-0.124	0.224	-0.101	0.223	-0.104	0.223	

#### Vehicle Choice Modeling

- We consider the Berry, Levinsohn and Pakes (BLP) choice model for micro- and macro-level data. This allows use of aggregate market share data to improve identification and estimation.
- Compare the results across three models:
  - a choice model that aggregates to broad groups of choices
  - a choice model that aggregates to broad groups of choices, then places distributional assumptions on the attributes in each aggregated group
  - a choice model that accounts for the presence of broad choice data without aggregation.
- Findings: Aggregation misspecifies the choice model affecting point estimates and seriously understates standard errors.

#### **BLP** Estimation issues

- The Berry, Levinsohn and Pakes (BLP) choice model for micro- and macro level data is commonly estimated sequentially
- Standard errors obtained from this approach are inconsistent
- Consistent standard errors for the BLP model for micro- and macro- level data, have not been formally derived.
- We use a Generalized Method of Moments (GMM) framework to derive consistent analytic standard errors
- We find that the inconsistent standard errors from sequential estimation are downward biased.

#### The BLP Model for Disaggregate Data

- Let n = 1, ..., N index households and J index products, j = 1, ..., J in the market.
- The indirect utility of household *n* from the choice of product *j*,  $U_{nj}$  follows the following specification:

$$U_{nj} = \delta_j + w_{nj}'\beta + \epsilon_{nj},$$

 $\delta_j$  is a product specific constant that captures the "average" utility of product j

• Households select the product that yields them the highest utility:

$$y_{nj} = \begin{cases} 1 & if \ U_{nj} \ge U_{ni} \quad \forall \ i \neq j \\ 0 & otherwise. \end{cases}$$

#### The BLP Model for Disaggregate Data

•  $\epsilon_{nj}$  follows a type I extreme value distribution. Therefore the probability that consumer *n*, chooses product *j* is:

$$P_{nj} = \frac{exp(\delta_j + w_{nj}'\beta)}{\sum_k exp(\delta_k + w_{nk}'\beta)}$$

• The log-likelihood function of this conditional logit is as follows:

$$L(y;\delta,\beta) = \sum_{n} \sum_{j} y_{nj} \log(P_{nj})$$

#### The BLP Model for Disaggregate Data

- The estimates from maximum likelihood estimation of this model match the predicted shares from the model,  $\frac{1}{N}\sum_{n}\hat{P}_{nj}$  to the sample shares,  $\frac{1}{N}\sum_{n}y_{nj}$ .
- An innovation of BLP is to match the predicted shares to aggregate market share data, A<sub>i</sub>.
- Finally, the product specific constants are a linear combination of product attributes:

$$\delta_{j} = x_{j}'\alpha_{1} + p_{j}'\alpha_{2} + \xi_{1j},$$
  

$$p_{j} = z_{j}'\gamma + \xi_{2j}$$
  
where  $E(\xi_{1j}|z_{j}) = 0.$ 

#### Sequential Estimation Procedure

- First stage: Iterate between two steps until convergence:
  - Maximum likelihood estimation over eta
  - Enforcing the aggregate market share constraint through  $\delta$ 
    - BLP contraction mapping algorithm:

$$\delta_{j,t+1} = \delta_{j,t} + \ln(A_j) - \ln(\widehat{S}_j), \quad \forall j = 1, \dots, J$$

• Second stage: IV estimation:

Estimates from the first stage

$$p_j = z_j' \gamma + \xi_{2j}$$
$$\widehat{\delta}_j = x_j' \alpha_1 + p_j' \alpha_2 + \xi_{1j},$$

#### **BLP** Inference

- The IV standard errors for  $\alpha$  from the second stage are downward biased because they ignore the uncertainty inherent in  $\hat{\delta}_i$ .
- The standard errors for  $\beta$  derived from the Hessian of the log likelihood function are inconsistent because  $\hat{\beta}$  is not a maximum likelihood estimate unless the sample is representative.
- To correct these standard errors, recast the model within a GMM framework.

#### **Estimation Procedure**

 The following moments correspond to the sequential process detailed earlier:

$$G_1(\beta,\delta) = \frac{1}{N} \sum_n \sum_j y_{nj} (w_{nj} - \sum_i P_{ni} w_{ni})$$

$$G_2(\beta, \delta) = A_j - \frac{1}{N} \sum_n \sum_j P_{nj}.$$

$$G_3(\delta, \alpha) = \frac{1}{J} \sum_j z_j (\delta_j - x_j \alpha).$$

• The standard GMM covariance matrix formula is applied

#### Monte Carlo Study on Standard Errors

	N = 2.	500	N = 1	0000	N = 60000		
Parameter	Sequential	GMM	Sequential	GMM	Sequential	GMM	
$\widehat{eta_1}$	0.390	0.907	0.371	0.839	0.382	0.807	
$\widehat{\beta_2}$	0.606	0.883	0.672	0.806	0.700	0.805	
$\widehat{\alpha_0}$	0.789	0.813	0.791	0.796	0.810	0.810	
$\widehat{a_{11}}$	0.747	0.797	0.794	0.806	0.806	0.806	
$\widehat{\alpha_{12}}$	0.597	0.858	0.746	0.805	0.781	0.797	
$\widehat{\alpha_2}$	0.807	0.809	0.829	0.827	0.802	0.802	

Table 1: Coverage probabilities of 80% confidence intervals for  $\beta$  and  $\alpha$ .

# Empirical Application: Sequential vs. GMM Standard Errors

	BLP with Aggregated Choices							
Variable	Estimated Parameter	Uncorrected Standard Error		Corrected Standard Error		Ratio of Corrected to Uncorrected Standard Errors		
(Price) × (75,000 <income<100,000)< td=""><td>0.065</td><td>0.004</td><td>***</td><td>0.014</td><td>* * *</td><td>3.067</td></income<100,000)<>	0.065	0.004	***	0.014	* * *	3.067		
(Price) × (Income>100,000)	0.102	0.004	***	0.015	* * *	3.556		
(Price) × (Income Missing)	0.094	0.005	* * *	0.015	* * *	3.140		
Fuel Operating Cost (cents per mile)	-2.877	0.053	* * *	0.953	* * *	18.064		
(Fuel Operating Cost) × (College)	-0.061	0.009	* * *	0.020	* * *	2.225		
Price	-0.116	0.019	* * *	0.026	* * *	1.368		

#### The effect of price and gallons per mile variables on utility

Notes: \* denotes significance at the 10% level. \*\* denotes significance at the 5% level. \*\*\* denotes significance at the 1% level.

#### Aggregation in BLP models

- Define C as the exact choice set that contains all products,
   j = 1, 2, ..., J.
- C is decomposed into B groups, denoted  $C_b$ , b = 1, 2, ..., B.
- $C = \bigcup_{b=1}^{B} C_b$  and  $\bigcap_{b=1}^{B} C_j = \emptyset$ .

$$Y_{nb} = \begin{cases} 1 & if \ y_{nj} \in C_b \\ 0 & otherwise. \end{cases}$$

 Common solution: aggregate choices and choice attributes to the group level.

$$L(y; \delta, \beta) = \sum_{n} \sum_{b} y_{nb} \log(P_{nb})$$
  
where  $w_{nb} = \frac{1}{J} \sum_{j \in b} w_{nj}$ 

#### McFadden, 1978 method for aggregation

• When the number of dwellings within a community is large, and

$$\tilde{P}_{nb} \xrightarrow{a.s.} \frac{\exp(\delta_b + w_{nb}'\beta + \frac{1}{2}\beta'\Omega_{nb}\beta + \log(D_b))}{\sum_k \exp(\delta_k + w_{nk}'\beta + \frac{1}{2}\beta'\Omega_{nk}\beta + \log(D_k))}$$

where  $D_k$  is the number of dwellings in community k.

- Consistent but inefficient estimates can be obtained by ignoring the non-linear constraint on  $\beta$ 

#### McFadden, 1978 method for aggregation

$$\tilde{P}_{nb} = \frac{\exp(\delta_b + w_{nb}'\beta + \frac{1}{2}\beta'\Omega_{nb}\beta + \log(D_b))}{\sum_k \exp(\delta_k + w_{nk}'\beta + \frac{1}{2}\beta'\Omega_{nk}\beta + \log(D_k))}$$

- The intuition for including  $\Omega_{nb}$  is that community attributes with larger variances should have a greater impact on the probability that the community is selected.
- The  $log(D_b)$  term is a measure of community size. Other conditions being equal, a community with a large number of housing units should have a higher probability of being selected than a very small one.

#### A model for broad choice data

 Brownstone and Li, 2014, propose the following model for broad choice data:

$$L(y;\delta,\beta) = \sum_{n} \sum_{b} y_{nb} \log(P_{nb}^*)$$

where 
$$P_{nb}^* = \sum_{j \in C_b} P_{nj}$$
 and  $P_{nj}$  is the standard logit choice probability formula.



#### Empirical Application: Choice Set Aggregation

Variable	BLP with Cl	n Aggregated hoices	BLP with N	n McFadden's 1ethod	BLP for Broad Choice Data	
Variable	BLP with A Choir Estimated Parameter <100,000) >100,000) 0.065 0 0.065 0 0.094 0 0 0.094 0 (cents/mile) -2.877 0 10 0 0 0 0 0 0 0 0 0 0 0 0 0	Corrected Standard Error	Estimated Parameter	Corrected Standard Error	Estimated Parameter	Corrected Standard Error
(Price) × (75,000 <income<100,000)< td=""><td>0.065</td><td>0.014 ***</td><td>0.001</td><td>0.067</td><td>0.038</td><td>0.052</td></income<100,000)<>	0.065	0.014 ***	0.001	0.067	0.038	0.052
(Price) × (Income>100,000)	0.102	0.015 ***	0.004	0.056	0.123	0.100
(Price) × (Income Missing)	0.094	0.015 ***	0.011	0.080	0.079	0.056
Fuel Operating Cost (cents/mile)	-2.877	0.953 ***	-2.946	0.263 ***	-0.599	2.044
(Fuel Operating Cost) × (College)	-0.061	0.020 ***	-0.027	0.466	-0.057	0.076
Price	-0.116	0.026 ***	-0.064	0.120	-0.098	0.097

#### Modelling vs Ignoring Broad Choice: The effect of price and gallons per mile variables on utility

Notes: \* denotes significance at the 10% level. \*\* denotes significance at the 5% level. \*\*\* denotes significance at the 1% level.

#### Willingness to pay for fuel efficiency

Willingness to pay for a 1 cent/mile improvement in fuel efficiency (thousands) <sup>+</sup>	Estimated Parameter	Uncorrected Standard Error Error <sup>‡</sup>		Corrected Standard Error <sup>‡</sup>	Ratio of Corrected to Uncorrected Std. Errors	Implied Discount Rate
BLP Model with Aggregated Choices	24.695	4.090	***	10.128 **	2.477	-23.675
BLP Model with McFadden's Method	46.083	14.663	***	83.105	5.667	-28.132
BLP Model for Broad Choice Data	6.123	0.683	***	22.706	33.234	-10.785

#### Willingness to pay estimates across the three model specifications

Note: \* denotes significance at the 10% level. \*\* denotes significance at the 5% level. \*\*\* denotes significance at the 1% level. † willingness to pay for a 1 cent/mile reduction in fuel operating costs for households with no college education and income below \$75,000 (in thousands of dollars). ‡ calculated using the delta method:

$$Var(williness \ to \ pay) = \ Var\left(\frac{\beta_{fuelop}}{\alpha_{price}}\right) = \frac{\beta_{fuelop}^2}{\alpha_{price}^4} \sigma_{price}^2 + \frac{1}{\alpha_{price}^2} \sigma_{fuelop}^2 - \frac{2\beta_{fuelop}}{\alpha_{price}^3} \rho_{fuelop,price} \sigma_{price} \sigma_{price} \sigma_{fuelop}$$
$$\sigma_{price}^2 = var(\alpha_{price}), \sigma_{fuelop}^2 = var(\beta_{fuelop}), \rho_{fuelop,price} = corr(\beta_{fuelop}, \alpha_{price})$$

## Conclusion 1

- The existing evidence on consumer valuation of fuel efficiency is varied and inconclusive.
   Part of this may be a result of modelling errors because:
  - The use of sequential standard errors understate the uncertainty in estimates
  - Ignoring aggregation understates the uncertainty in parameter estimates

## **Overall Conclusions**

- Measurement errors are first order problems for many applications.
- Modeling the error process leads to nice econometrics and publishable papers, although this usually leads to big confidence regions.
- But no amount of fancy modeling can replace good data – and we need to put more energy into getting better data.